Consolidated Interim Financial Statements (Expressed in thousands of Canadian dollars)

# LAND TITLE AND SURVEY AUTHORITY OF BRITISH COLUMBIA

Three and six months ended September 30, 2024 and 2023 (Unaudited)

Consolidated Interim Statement of Financial Position (unaudited) (Expressed in thousands of Canadian dollars)

	Septembe	er 30, 2024	March 31, 20		
Assets					
Current assets:					
Cash and cash equivalents (note 6)	\$	16,377	\$	15,350	
Investments (note 7)		80,623		75,996	
Funds held for customers		4,933		4,823	
Trade and other receivables		1,349		1,323	
Prepaid expenses		782		1,212	
		104,064		98,704	
Property and equipment (note 8)		11,230		12,631	
Intangible assets (note 9)		28,069		27,421	
Long-term investments (note 7)		4,500		4,500	
Goodwill		1,910		1,910	
		45,709		46,462	
	\$	149,773	\$	145,166	
Liabilities and Equity					
Current liabilities: Trade and other payables	\$	2,352	\$	2,755	
Customer deposits held	Ψ	4,933	Ψ	4,823	
Provisions		737		487	
Taxes payable		336		-	
Employee benefits (note 10)		3,603		4,882	
Contract liabilities (note 11)		1,991		1,861	
Current lease liabilities (note 12)		2,026		2,064	
		15,978		16,872	
Deferred tax liabilities		605		801	
Contract liabilities (note 11)		921		1,337	
Lease liabilities (note 12)		6,944		7,965	
		8,470		10,103	
		24,448		26,975	
Equity:					
Retained earnings		125,325		118,191	
	<u> </u>	149,773	\$	145,166	
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Consolidated Interim Statement of Comprehensive Income (unaudited) (Expressed in thousands of Canadian dollars)

Three and six months ended September 30, 2024, with comparative information for 2023

	Thre	e Months	Six	Months
	2024	2023	2024	2023
Revenue:				
Examination services	\$ 6,864	\$ 6,738	\$ 13,594	\$ 12,499
Information products and subscriptions	4,903	4,840	10,060	9,619
Service fees	3,399	2,494	6,924	4,839
	15,166	14,072	30,578	26,957
Cost of revenue (note 4):				
Cost of examination services	5,319	5,454	10,751	11,035
Cost of information products and subscriptions	1,311	1,344	2,650	2,720
Cost of service fees	1,723	883	3,524	1,787
	8,353	7,681	16,925	15,542
Gross income	6,813	6,391	13,653	11,415
Operating expenses (note 4):				
Research and development	1,906	1,262	3,678	2,474
Policy and regulation	1,145	1,149	2,690	2,330
General and administrative	2,121	2,153	4,420	4,330
	5,172	4,564	10,788	9,134
Operating income	1,641	1,827	2,865	2,281
Other income (expenses)				
Lease interest	(49)	(69)	(104)	(143)
Bank charges and investment fees	(72)	(70)	(138)	(138)
Investment income (note 5)	4,336	426	5,171	1,412
Gain on disposal of property and equipment	3	-	4	-
	4,218	287	4,933	1,131
Income before income taxes	5,859	2,114	7,798	3,412
Income tax expense (recovery):				
Current	438	309	860	585
Deferred	(126)	(112)	(196)	(10)
	312	197	664	575
Net income and comprehensive income	\$ 5,547	\$ 1,917	\$ 7,134	\$ 2,837

Consolidated Interim Statement of Changes in Equity (unaudited) (Expressed in thousands of Canadian dollars)

Six months ended September 30, 2024, with comparative information for 2023

		appropriated ed earnings	Assuranc	ce Fund reserve	Tot	al retained earnings
Polones April 4, 2000	<b>c</b>	407.000	<b></b>	C 000	<b>c</b>	112.000
Balance, April 1, 2023	\$	107,006	\$	6,000	\$	113,006
Net income and comprehensive income		2,837		-		2,837
Balance, September 30, 2023	\$	109,843	\$	6,000	\$	115,843
Balance, April 1, 2024	\$	112,191	\$	6,000	\$	118,191
Net income and comprehensive income		7,134		-		7,134
Balance, September 30, 2024	\$	119,325	\$	6,000	\$	125,325

Consolidated Interim Statement of Cash Flows (unaudited) (Expressed in thousands of Canadian dollars)

Three and six months ended September 30, 2024, with comparative information for 2023

		Thre	e Months	Six	Months
	20	24	2023	2024	2023
Cash flow from operating activities:					
Cash received for:					
Fees	\$ 14,8	30	\$ 13,942	\$ 30,350	\$ 27,089
Fees collected on behalf of the Province of BC	9,1	49	9,886	18,661	19,085
Fees collected on behalf of other parties	5,3	53	4,014	10,263	7,782
Interest	2	75	275	551	507
	29,6	07	28,117	59,825	54,463
Cash paid for:					
Salaries and benefits	(7,0	24)	(6,195)	(14,669)	(14,083)
Goods and services	(4,4	32)	(3,715)	(7,765)	(7,426)
Sales and income taxes	(5	88)	(464)	(1,274)	(1,145)
Fees submitted to the Province of BC	(9,1	63)	(9,889)	(18,700)	(19,053)
Fees submitted to other parties	(5,3	28)	(4,016)	(10,234)	(7,775)
	(26,5	35)	(24,279)	(52,642)	(49,482)
Total cash flow from operating activities	3,0	72	3,838	7,183	4,981
Cash flow from financing activities:					
Repayment of finance lease obligations	(5	34)	(525)	(1,059)	(1,045)
Lease interest	(	49)	(69)	(104)	(143)
	(5	83)	(594)	(1,163)	(1,188)
Cash flow from investing activities:					
Purchase of investments	(7	07)	(10,080)	(7,911)	(27,988)
Proceeds from sale or maturity of investments	8	13	9,355	7,343	27,099
Interest and dividend proceeds	4	91	336	831	811
Purchase of property and equipment, net	(1	16)	(52)	(227)	(78)
Purchase of intangible assets	(2,8	95)	(2,574)	(5,029)	(4,973)
	(2,4	14)	(3,015)	(4,993)	(5,129)
Net increase (decrease) in cash and cash equivalents		75	229	1,027	(1,336)
Cash and cash equivalents, beginning of period	16,3	02	16,530	15,350	18,095
Cash and cash equivalents, end of period	\$ 16,3	77	\$ 16,759	\$ 16,377	\$ 16,759

Notes to Consolidated Interim Financial Statements (Tabular amounts expressed in thousands of Canadian dollars, unless otherwise indicated)

Three and six months ended September 30, 2024, with comparative information for 2023

#### 1. Nature of operations:

The Land Title and Survey Authority of British Columbia (the "LTSA") is an independent, not-for-profit corporation without share capital. It is established under the *Land Title and Survey Authority Act* and has responsibility for managing, operating and maintaining British Columbia's land title and land survey systems. Our corporate head office is located at Suite 200, 1321 Blanshard Street, Victoria, British Columbia. The LTSA's primary customers are legal professionals, land surveyors, certain statutory officers and other professionals who act on behalf of those who have an interest in conducting land-related transactions. Other stakeholders include all levels of government and First Nations, real estate professionals, financial institutions, historians, registry agents and other organizations, and the general public.

The LTSA operates independently from the provincial government, but must meet obligations and targets that the provincial government has established for it both in legislation and in a written Operating Agreement. The Operating Agreement has a term of 60 years, with the provision to renegotiate the revenue arrangement between the province and the LTSA every 10 years. The last operating review was performed in 2015.

#### 2. Basis of presentation and statement of compliance:

These interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). They include the assets, liabilities, revenues and expenses of the LTSA and its wholly owned subsidiaries LandSure Systems Limited ("LandSure") and Autoprop Software Limited ("Autoprop"). All significant intercompany balances and transactions have been eliminated on consolidation.

These interim consolidated financial statements do not include all the information required for full annual financial statements and should be read in conjunction with the LTSA's consolidated financial statements for the year ended March 31, 2024 which are included in the LTSA's 2024 financial report. The consolidated interim financial statements were authorized for issue on December 3, 2024 by the LTSA's Board of Directors.

#### 3. Summary of significant accounting policies:

The significant accounting policies that have been applied, on a consistent basis, in the preparation of these interim consolidated financial statements are included in the LTSA's audited consolidated financial statements for the year ended March 31, 2024. Those accounting policies have been used throughout all periods presented in the interim consolidated financial statements and are prepared in accordance with IFRS.

Notes to Consolidated Interim Financial Statements

(Tabular amounts expressed in thousands of Canadian dollars, unless otherwise indicated)

Three and six months ended September 30, 2024, with comparative information for 2023

## 4. Expenses:

		Three Months					Six Months			
		2024		2023		2024		2023		
Expenses by nature:										
Salaries and benefits	\$	6,374	\$	6,126	\$	13,384	\$	12,758		
Information services		1,876		1,541		3,628		3,234		
Office and business expenses		682		705		1,811		1,461		
Building occupancy		405		400		764		794		
Professional fees		1,634		1,275		3,063		2,066		
Amortization of assets		2,554		2,198		5,063		4,363		
	\$	13,525	\$	12,245	\$	27,713	\$	24,676		
Expenses per Statement of Compreh	nensive Inc	ome:								
Cost of revenue	\$	8,353	\$	7,681	\$	16,925	\$	15,542		
Operating expenses		5,172		4,564		10,788		9,134		
	\$	13,525	\$	12,245	\$	27,713	\$	24,676		

# 5. Investment income (loss):

	Three	Six Months				
	2024	2023	2024		2023	
Interest and dividend income	\$ 755	\$ 683	\$ 1,381	\$	1,338	
Change in fair value of investments	3,577	(253)	3,689		78	
Gain (loss) on disposal of investments	4	(4)	101		(4)	
	\$ 4,336	\$ 426	\$ 5,171	\$	1,412	

Notes to Consolidated Interim Financial Statements

(Tabular amounts expressed in thousands of Canadian dollars, unless otherwise indicated)

Three and six months ended September 30, 2024, with comparative information for 2023

## 6. Cash and cash equivalents:

	September 30, 2024	March 31, 2024
Cash in bank and on hand	\$ 16,377	\$ 15,176
Cash equivalents	-	174
	\$ 16,377	\$ 15,350

Included in cash in bank and on hand are fees payable to the Province of British Columbia of \$172 (March 31, 2024: \$211) and other fees payable of \$265 (March 31, 2024: \$64).

Under the terms of the Operating Agreement with the Province of British Columbia, the province's share of fees are collected on behalf of the province and must be remitted within one business day of collection. These amounts payable to the province are included in trade and other payables.

## 7. Financial Risk Management:

Fair value of financial instruments:

Fair value determination is classified within a three-level hierarchy, based on observability of significant inputs to the measurement, as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: Unobservable inputs for the asset or liability.

Notes to Consolidated Interim Financial Statements

(Tabular amounts expressed in thousands of Canadian dollars, unless otherwise indicated)

Three and six months ended September 30, 2024, with comparative information for 2023

#### 7. Financial Risk Management (continued):

The following tables present the financial instruments recorded at fair value in the consolidated statements of financial position classified using the fair value hierarchy described above:

Financial assets	ncial assets		cial assets Level 1 Level				Lev	vel 3	September 30, 2024				
Investments: Pooled equity funds Bonds Long-Term Investments	\$	26,533 - -	\$	54,090 4,500	\$	- - -	\$	26,533 54,090 4,500					
	\$	26,533	\$	58,590	\$	-	\$	85,123					

Financial assets	Level 1	Level 1 Level 2			Level 3	March 31, 2024		
Investments:								
Pooled equity funds	\$ 24,264	\$	-	\$	-	\$	24,264	
Bonds	-		51,732		-		51,732	
Long-Term Investment	-		4,500		-		4,500	
	\$ 24,264	\$	56,232	\$	-	\$	80,496	

During the quarter, no transfers occurred between levels.

Pooled equity funds are traded on an over-the-counter market and are valued at their closing bid price on the valuation date. Where a bid price is not available, they are valued at the closing sale price on the valuation date. Short-term notes and bonds which have quoted prices available but are not traded in an active market have been classified as Level 2 in the fair value hierarchy.

The long-term investments are comprised of an equity investment in a real estate venture builder partnership, as well as an equity investment in a building and development software company by LandSure. The investments have been classified as Level 2 investments in the fair value hierarchy using recent observable market transactions for the same securities. LandSure intends to hold these investments for an indeterminate period.

Due to their short-term nature, the carrying amount of the following financial assets and liabilities is considered a reasonable approximation of fair value: cash and cash equivalents, funds held for customers, trade and other receivables, trade and other payables and other liabilities and provisions. These financial assets and liabilities are measured at amortized cost in the consolidated interim financial statements.

Notes to Consolidated Interim Financial Statements (Tabular amounts expressed in thousands of Canadian dollars, unless otherwise indicated)

Three and six months ended September 30, 2024, with comparative information for 2023

## 8. Property and equipment:

	Va	ult storage	Technical	_	fice furniture	:	Leasehold		Right of use		Total
		systems	equipment	and	d equipment	III	nprovements		assets		Total
Cost:											
Balance, April 1, 2023	\$	1,223	\$ 3,359	\$	2,825	\$	9,451	\$	13,859	\$	30,717
Additions		-	79		4		(5)		-		78
Balance, Sep 30, 2023	\$	1,223	\$ 3,438	\$	2,829	\$	9,446	\$	13,859	\$	30,795
Balance, April 1, 2024	\$	1,240	\$ 3,505	\$	2,728	\$	9,104	\$	17,273	\$	33,850
Additions	·	7	168	·	42	·	13	·	· -	·	230
Disposals		-	(105)		-		-		-		(105)
Balance, Sep 30, 2024	\$	1,247	\$ 3,568	\$	2,770	\$	9,117	\$	17,273	\$	33,975
Amortization:											
Balance, April 1, 2023	\$	(728)	\$ (2,502)	\$	(1,968)	\$	(5,817)	\$	(7,323)	\$	(18,338)
Amortization		(56)	(215)		(120)		(554)		(929)		(1,874)
Balance, Sep 30, 2023	\$	(784)	\$ (2,717)	\$	(2,088)	\$	(6,371)	\$	(8,252)	\$	(20,212)
Balance, April 1, 2024	\$	(829)	\$ (2,782)	\$	(2,126)	\$	(6,589)	\$	(8,893)	\$	(21,219)
Amortization		(56)	(182)		(103)		(396)		(894)		(1,631)
Disposals		-	105		· · ·		-		-		105
Balance, Sep 30, 2024	\$	(885)	\$ (2,859)	\$	(2,229)	\$	(6,985)	\$	(9,787)	\$	(22,745)
Net book value:											
September 30, 2023	\$	439	\$ 721	\$	741	\$	3,075	\$	5,607	\$	10,583

Notes to Consolidated Interim Financial Statements

(Tabular amounts expressed in thousands of Canadian dollars, unless otherwise indicated)

Three and six months ended September 30, 2024, with comparative information for 2023

## 9. Intangible assets:

			Software		Cadastral		
	Software		systems under		fabric		Total
	systems		development				
\$	65,741	\$	1,657	\$	10,554	\$	77,952
	8		5,752		-		5,760
	1,089		(1,089)		-		=
	(14)		-		-		(14)
\$	66,824	\$	6,320	\$	10,554	\$	83,698
\$	71.471	\$	7,205	\$	10.554	\$	89,230
•		Ψ	,	*	-	Ψ	4,078
	8,257				_		-
\$	79,728	\$	3,026	\$	10,554	\$	93,308
\$	(51,790)	\$	-	\$	(4,560)	\$	(56,350)
	(2,141)		-		(350)		(2,491)
	14		-		=		14
\$	(53,917)	\$	-	\$	(4,910)	\$	(58,827)
\$	(56,551)	\$	-	\$	(5,258)	\$	(61,809)
	(3,080)		_		(350)		(3,430)
\$	(59,631)	\$	-	\$	(5,608)	\$	(65,239)
\$	12 907	\$	6 320	\$	5 644	\$	24,871
\$ \$	20,097	φ \$	3,026	φ \$	4,946	φ \$	28,069
	\$ \$ \$ \$ \$ \$ \$ \$	\$ 65,741  8 1,089 (14) \$ 66,824  \$ 71,471  - 8,257  \$ 79,728  \$ (51,790) (2,141) 14  \$ (53,917)  \$ (56,551) (3,080) \$ (59,631)	\$ 65,741 \$ 8 1,089 (14) \$ 66,824 \$  \$ 71,471 \$ 8,257  \$ 79,728 \$  \$ (51,790) \$ (2,141) 14 \$ (53,917) \$  \$ (56,551) \$ (3,080) \$ (59,631) \$	Software systems       systems under development         \$ 65,741 \$ 1,657 8 5,752 1,089 (1,089) (14) -         \$ 66,824 \$ 6,320         \$ 71,471 \$ 7,205 -         \$ 4,078 8,257 (8,257)         \$ 79,728 \$ 3,026         \$ (51,790) \$ -         \$ (53,917) \$ -         \$ (56,551) \$ -         \$ (59,631) \$ -         \$ 12,907 \$ 6,320	Software systems       systems under development         \$ 65,741 \$ 1,657 \$ 8 5,752 1,089 (1,089) (14) - \$ 66,824 \$ 6,320 \$         \$ 66,824 \$ 6,320 \$ \$ 71,471 \$ 7,205 \$ 4,078 8,257 (8,257)         \$ 79,728 \$ 3,026 \$ \$ \$ (51,790) \$ - \$ (2,141) - 14 - \$ (53,917) \$ - \$ \$ \$ (55,551) \$ - \$ \$ (3,080) - \$ \$ \$ (59,631) \$ - \$ \$ \$ \$ \$	Software systems       systems under development       fabric         \$ 65,741 \$ 1,657 \$ 10,554 8 5,752	Software systems       systems under development       fabric         \$ 65,741 \$ 1,657 \$ 10,554 \$ 8 5,752

Intangible asset additions are internally generated and include payments to third party software developers. Software systems under development are primarily costs to align survey plan submission, develop the LTSA's underlying platform services technology, and build back office solutions to increase automation and reduce processing defects.

Notes to Consolidated Interim Financial Statements

(Tabular amounts expressed in thousands of Canadian dollars, unless otherwise indicated)

Three and six months ended September 30, 2024, with comparative information for 2023

## 10. Employee benefits:

The following amounts represent the LTSA's obligations to its current and former employees that are expected to be settled during the next twelve months:

	September	March 31, 2024		
Salaries payable	\$	2,329	\$	3,788
Employee leave liability		1,151		978
Superannuation and group RRSP benefits		123		116
	\$	3,603	\$	4,882

## Public service pension plan:

The LTSA paid \$271 and \$546 for employer contributions to the plan during the three and six months ended September 30, 2024 which represents 0.1% of the total plan contributions (2023: \$273 and \$544).

#### Retirement benefit:

LandSure contributed up to 6.0% of employees' base salaries to group registered retirement savings plans. The amount recognized as an expense for the three and six months ended September 30, 2024 was \$148 and \$292 (2023: \$137 and \$273).

#### 11. Contract Liabilities:

Contract liabilities represents cash received from customers in excess of revenue recognized on incomplete contracts, more specifically relating to subscription contracts, software as a service fees for property tax deferral, as well as unprocessed examination services at period end. Examination services processing times are outlined in the LTSA's Operating Agreement performance targets. The majority of contract liabilities are expected to be realized within a period of 12 months.

	2024	2023
Balance, April 1 Additions to contract liabilities Revenue recognized during the periods	\$ 3,198 1,035 (1,321)	\$ 1,048 1,033 (909)
Balance, September 30	\$ 2,912	\$ 1,172

Notes to Consolidated Interim Financial Statements

(Tabular amounts expressed in thousands of Canadian dollars, unless otherwise indicated)

Three and six months ended September 30, 2024, with comparative information for 2023

#### 12. Lease Liabilities:

The LTSA incurs lease payments for certain assets under lease agreements consisting primarily of office buildings and office equipment.

The leases have interest rates ranging from 3.95% to 4.69% per annum and expire between August 2025 and August 2034.

	2024	2023
Balance, April 1	\$ 10,029	\$ 8,154
Payments	(1,163)	(1,189)
Interest	104	144
Balance, September 30	\$ 8,970	\$ 7,109
Amount due for settlements within 12 months	\$ 2,026	\$ 2,121
Amount due for settlements after 12 months	6,944	4,988
Total	\$ 8,970	\$ 7,109

The LTSA made payments of \$583 (2023: \$594). Interest was \$49 (2023: \$69) during the three months.

## 13. Related party transactions:

## Province of British Columbia:

The Province of British Columbia provincial ministries, central agencies and certain other organizations are exempt from the payment of LTSA fees. During the three and six months ended September 30, 2024, the LTSA provided services to these organizations which, if assessed fees at the usual rates applicable to other entities, would have resulted in additional revenues of \$7,940 and \$14,272 respectively (2023: \$5,870 and \$12,420).

Products and services acquired from the province for the three and six months ended September 30, 2024 totaled \$65 and \$141 (2023: \$84 and \$135).

## Real property taxation authorities:

Various real property taxation authorities are entitled to use the land title system free of charge for the administration of the taxation of real property. During the three and six months ended September 30, 2024, the LTSA provided services to these authorities which, if assessed fees at the usual rates applicable to other entities, would have resulted in additional revenues of \$296 and \$564 respectively (2023: \$260 and \$490).